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PRESS RELEASE

KPA Makes Compliance Easier with Online Self-Assessment Tools

Introducing the First Bloodborne Pathogens Online Self-Assessment Tool for Automotive, Truck and Equipment Dealerships, and Service Companies

Lafayette, CO (October 27, 2011) – KPA announced today that it has developed the first compliance-based online self-assessment tool for automotive, truck and equipment dealerships, and service companies. The [Bloodborne Pathogens](#) self- assessment tool helps managers determine if a Bloodborne Pathogens program is right for their facility. The tool takes into account all federal Occupational Safety Health Administration (OSHA) compliance mandates, interpretations, and clarifications around an employer’s responsibility for providing Bloodborne Pathogen training for their employees. Users answer a short series of basic questions to determine whether there is a need for this program. In short, it is a regulatory litmus test.

The self-assessment tool delivers immediate results. Based on the user’s answers, participants either get a printable certificate documenting that a program is not necessary, or they find out more about how to comply with OSHA’s Bloodborne Pathogens requirements. For the most part, dealerships and automotive service centers find that they are not required to have a Bloodborne Pathogens program. However, there are a few exceptions to the rule. For one example, if an employee is required to provide first aid and/ or cardiopulmonary resuscitation (CPR) as a mandatory part of the job, then a Bloodborne Pathogens program is required for the dealership.

Just the Beginning

“Many managers have a hard time wading through all of OSHA’s compliance mandates, interpretations, and clarifications around an employer’s responsibility for providing a Bloodborne Pathogens program. Even after doing research, they often wonder if they have made the right choice,” explains Peter Zaidel, Environmental Health and Safety

(EHS) Product Manager at KPA. “There are many regulatory questions that managers struggle with. We are working on a number of self assessment tools to help them find answers. This is just the beginning.”

Why Online?

Providing the self-assessment tool online is helpful because regulations change often and the tool can be modified as needed. Additionally, the new online tool is a good fit for KPA because it compliments a number of KPA’s existing services, including [online EHS issue tracking](#) and [online safety training courses](#).

Online self-assessment tools give decision makers a professional second opinion, and actually shorten the amount of time spent on the decision. The tool is beneficial for managers in several ways:

- It is free
- It is publicly available for anyone to take
- It returns unbiased results based on current federal laws
- It provides straightforward answers that anyone can understand
- It provides a printable record for facilities that are not required to have a Bloodborne Pathogens program
- It offers guidance for businesses that are required to have a Bloodborne Pathogens program

“Online self-assessment tools are an exciting new direction in the world of regulatory compliance, where things are routinely more complicated than they seem,” says Eric Schmitz, Vice President of Products and Business Development at KPA. “The tool eliminates confusion and gives decision makers, at the facility, the upper hand in knowing what needs to be done to remain in compliance with the law.”

The only limitation for the Bloodborne Pathogens tool is that it only takes into account federal guidelines. Dealerships and automotive service centers in states where state-level regulatory agencies act independently from OSHA may still need to consult occupational safety professionals, and/or research state guidelines regarding Bloodborne Pathogen programs.

About KPA

KPA is a dealer services and Internet marketing provider for over 4,000 automotive, truck and equipment dealerships and service companies. KPA provides consulting services and software for three industry specific product lines: (1) Environmental Health and Safety; (2) HotlinkHR, Human Resource Management; and (3) TK Carsites, Internet marketing.

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