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Improve Insurance Coverage and Reduce Premiums with Risk Management Programs for Dealerships

KPA and Insurance Consultants of America (ICA) have formed an alliance to provide clients risk management and insurance consulting, along with EHS and HR compliance solutions that will improve coverage and reduced insurance costs for dealerships, manufacturers, and automotive services companies.

December 14, 2009 (Lafayette, CO) – Insurance is one of the necessary evils in running a business. Dealerships pay a substantial amount of money each month to the insurance company, and typically the person relied on as the expert advisor is a commissioned sales person who is paid on what they sell and not on if the dealership has the best coverage at the right price. The Advantage Program is a joint effort by Insurance Consultants of America (ICA) and KPA to provide auto, truck, and equipment dealerships with insurance consulting and risk management programs guaranteed to reduce yearly insurance premiums while improving coverage.

“It is time to give the advantage back to your dealership” explains Jason Roberts, Principal and Senior Consultant at ICA. “Insurance Consultants of America was founded to ensure that all businesses have an in-house insurance expert representing them during all insurance renewals. All of our consultants have insurance sales experience and understand the process that agents and underwriters use. The combination of our expertise and KPA’s experience in EHS and HR compliance ensure reduced costs and optimal coverage. Throughout 2009 ICA has helped businesses negotiate over \$1,000,000 on their yearly insurance premiums either with their current provider or a competing agent”.

KPA and ICA provide a no obligation review of your insurance policy to learn how implementing KPA’s EHS and HR programs can reduce your costs.

A free recorded webinar “The Five Questions your Insurance Agent Hopes You Never Ask”, presented by Jason Roberts, is available on the KPA website. The webinar is part of KPA's EHS and HR compliance webinar series, available at <http://www.kpaonline.com/webinars>.

About KPA

At KPA, our business is to help you attain compliance with state and federal law; reducing your risk of accidents, fines, civil actions, and litigation while saving costs. Over 3000 clients trust KPA to provide the right combination of training, software, and expert advice. Endorsed by 24 national and state trade associations, KPA is the only provider of EHS and HR services and software designed for the specific requirements of dealerships, manufacturers, and automotive services companies.

For more information please visit our website at www.kpaonline.com

About Insurance Consultants of America (ICA): ICA Inc is an unbiased risk manager that acts as an extension of the business during all yearly insurance renewals. ICA Inc is the only insurance risk management firm in the country that guarantees a savings versus last's paid premiums or versus the current provider's renewal price. The firm has helped dealerships nationwide save thousands of dollars on yearly insurance renewals. For more information please visit their website at <http://www.yourconsultingexpert.com>

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